

# **RAIL ACCESS TO YOUR SITE/FACILITY**

Whether you want to expand an existing facility or find your next rail-served location, our team is here to help. We know what it takes to help our existing and future rail customers move a project forward to completion. Early involvement with our team helps avoid costly delays and surprises down the road. We want to work with you to ensure your rail project can be accommodated safely and efficiently by R. J. Corman Railroad Company.

Take a look below and determine which scenario best fits your project for a quick overview of our process.

## Want to construct a new rail-served facility?



#### Step 1 - Contact our Team

Our team looks forward to discussing key criteria related to your project. Details such as commodity type, anticipated rail volumes, origin/destination, and frequency of shipment will be very helpful to the discussion.



Consult our list of potential rail-served sites along our rail lines or let us know if you've identified other potential locations. Our team will help guide the discussion on what it would take to rail serve your preferred location.

In cases where direct rail access may not be possible, our team can help identify potential transload solutions.



#### Step 3 - Develop a Rail Concept

We're here to assist your team in development of a conceptual site plan that outlines how rail can work at your preferred location. We'll work with our internal groups to ensure alignment on the proposed scope of the project.



#### **Step 4 - Engineering Analysis**

Our team is here to assist your chosen design team to ensure that all applicable rail design criteria are met during the final design phase. We're committed to making sure your project stays on track through this process and addressing any questions or concerns that might arise. We'll help secure the necessary approvals from R. J. Corman stakeholders to move your project forward to construction.



#### **Step 5 - Agreement Execution**

Based on the specifics of the project, our team will coordinate the preparation of the applicable agreements to help move a project forward. All rail-served facilities will need an Industry Track Agreement to be in place between our companies, but there may be additional agreements required during the construction phase.



#### Step 6 - Construction

Once all applicable agreements have been reviewed and executed, our team will ensure you have a clear path forward for construction of your new facility and rail infrastructure. R. J. Corman will inspect any track infrastructure prior to service.



#### Step 7 - Onboarding and First Shipments

We'll work with our internal groups and other rail partners to establish your new facility as an active, rail-served location in the systems used for shipping and receiving rail traffic. Once everything is completed, we'll help ensure your first rail shipment moves forward seamlessly and your team is set up for success!

### Want to expand the track infrastructure at an existing rail-served location?



#### Step 1 - Contact our Team

Our team looks forward to discussing key criteria related to your project. Details such as commodity type, anticipated rail volumes, origin/destination, and frequency of shipment will be very helpful to the discussion.



#### Step 2 - Develop a Rail Concept

We're here to assist your team in development of a conceptual rail plan that outlines how rail can be expanded at the existing location to fit your needs. We'll work with our internal groups to ensure alignment on the proposed scope of the project.



#### Step 3 - Engineering Analysis

Our team is here to assist your chosen design team to ensure that all applicable rail design criteria are met during the final design phase. We're committed to making sure your project stays on track through this process and addressing any questions or concerns that might arise. We'll help secure the necessary approvals from R. J. Corman stakeholders to move your project forward to construction.



#### **Step 4 - Agreement Execution**

Based on the specifics of the project, our team will coordinate the preparation of the applicable agreements (or agreement updates) to help move a project forward. All rail-served facilities will need an Industry Track Agreement to be in place between our companies, but there may be additional agreements required during the construction phase.



#### **Step 5 - Construction**

Once all applicable agreements have been reviewed and executed, our team will ensure you have a clear path forward for construction of your new rail infrastructure. R. J. Corman will inspect any track infrastructure prior to service.



#### **Step 6 - Onboarding and First Shipments**

We'll work with our internal groups and other rail partners to make any necessary updates to the systems used for shipping and receiving rail traffic. Once everything is completed, we'll help ensure your rail shipments move forward seamlessly and your team is set up for success!

### Considering an existing building but unsure what is needed for rail service?



#### Step 1 - Contact our Team

Our team looks forward to discussing key criteria related to your project. Details such as commodity type, anticipated rail volumes, origin/destination, and frequency of shipment will be very helpful to the discussion.



#### Step 2 - Development of Rail Project Scope

Our team will look at the location in question and determine if rail service requires new construction, track repairs, track modifications, or simply agreement updates. Depending on the scope of work needed, the project may follow the steps outlined in Scenario 1 or 2. Our team will help you understand the necessary steps and secure any R. J. Corman approvals needed to progress your project at the existing facility.



#### **Step 3 - Agreement Execution**

Based on the specifics of the project, our team will coordinate the preparation of the applicable agreements (or agreement updates) to help move a project forward. All rail-served facilities will need an Industry Track Agreement to be in place between our companies, but there may be additional agreements required during any construction phases.



#### Step 4 - Construction

Once all applicable agreements have been reviewed and executed, our team will ensure you have a clear path forward for any construction or repairs required to provide rail access. R. J. Corman will inspect any track infrastructure prior to service.



#### Step 5 - Onboarding and First Shipments

We'll work with our internal groups and other rail partners to establish the facility as an active, rail-served location in the systems used for shipping and receiving rail traffic. Once everything is completed, we'll help ensure your first rail shipment moves forward seamlessly and your team is set up for success!

Not sure what you need yet? Contact our team! We're here to discuss your requirements and determine the best approach to bring your project to life. Additionally, please visit our FAQ/ Helpful Links section to gain a deeper understanding of our services and how we can support you.

### CONTACT

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