



INDUSTRIAL DEVELOPMENT PROJECT PROCESS



Step 1: Contact our Team

We look forward to discussing key criteria related to your project such as commodity type, anticipated rail volumes, origin/destination, and frequency of shipment.



Step 3: Engineering Analysis

We will work with your chosen design team to ensure that rail design criteria are met while ensuring that your project stays on track and addressing any questions or concerns. We'll help secure the necessary approvals from our stakeholders to move your project forward to construction.



Step 5: Construction

We will ensure you have a clear path forward for the construction of your new rail infrastructure. R. J. Corman will inspect any track infrastructure prior to service.



Step 2: Develop a Rail Concept

Together we will develop a conceptual rail plan outlining how rail can be expanded at the existing location. Our internal groups will assist in ensuring alignment on the proposed scope of the project.



Step 4: Agreement Execution

Our team will coordinate the preparation of applicable agreements (or agreement updates) to help move the project forward. This will include an Industry Track Agreement for all rail-served facilities, but there may be additional agreements required during the construction phase.



Step 6: Onboarding and First Shipments

We will work to make any necessary updates to the systems used for shipping and receiving rail traffic. Once complete, we'll help ensure your rail shipments move forward seamlessly and your team is set up for success!

