



INDUSTRIAL DEVELOPMENT PROJECT PROCESS

Step 1: Contact our Team

We look forward to discussing key criteria related to your project such as commodity type, anticipated rail volumes, origin/destination, and frequency of shipment.



Step 3: Develop a Rail Concept

Together we will develop a conceptual site plan outlining how rail can work at your preferred location. Our internal groups will assist in ensuring alignment on the proposed scope of the project.



Step 5: Agreement Execution

Our team will coordinate the preparation of applicable agreements to help move the project forward. This will include an Industry Track Agreement for all rail-served facilities, but there may be additional agreements required during the construction phase.



Step 7: Onboarding and First Shipments

We will work to establish your new facility as an active, rail-served location in the systems used for shipping and receiving rail traffic. Once complete, we'll help ensure your first rail shipment moves forward seamlessly and your team is set up for success!



Step 2: Find a Site

Consult our list of potential rail-served sites or let us know if you've identified other potential locations; we will determine the best way to rail serve your preferred site. If direct rail access is not possible, our team can help identify transload solutions.



Step 4: Engineering Analysis

We will work with your chosen design team to ensure that rail design criteria are met while ensuring that your project stays on track and addressing any questions or concerns. At this point, we'll help secure the necessary approvals from our stakeholders to move your project forward to construction.



Step 6: Construction

We will ensure you have a clear path forward for the construction of your new facility and rail infrastructure. R. J. Corman will inspect any track infrastructure prior to service.

