



INDUSTRIAL DEVELOPMENT PROJECT PROCESS

Step 1: Contact our Team

We look forward to discussing key criteria related to your project such as commodity type, anticipated rail volumes, origin/destination, and frequency of shipment.



Step 2: Development of Rail Project Scope

Our team will look at the location in question and determine if rail service requires new construction, track repairs, track modifications, or simply agreement updates. Depending on its scope, the project may include additional steps. We will help you understand all steps and secure any approvals needed.

Step 3: Agreement Execution

Our team will coordinate the preparation of applicable agreements (or agreement updates) to help move the project forward. This will include an Industry Track Agreement for all rail-served facilities, but there may be additional agreements required during the construction phase.



Step 4: Construction

We will ensure you have a clear path forward for any construction or repairs required to provide rail access. R. J. Corman will inspect any track infrastructure prior to service.

Step 5: Onboarding and First Shipments

We will work to establish the facility as an active, rail-served location in the systems used for shipping and receiving rail traffic. Once complete, we'll help ensure your first rail shipment moves forward seamlessly and your team is set up for success!

